



CHIEF EXECUTIVE OFFICER'S REPORT - 2019

It gives me great pleasure to present my Chief Executive Officer's Report for Western Suburbs League Club (Campbelltown) Ltd for the year ending 31 October 2019.

In 2019 twenty five sporting groups were financially assisted by the Club. For members who are interested in joining any particular sporting group I urge you to contact Reception for further details. Promoting ourselves as 'the Home of Sport' in the Macarthur Region, the Club provided in the ClubGrants reporting year \$1,611,891.13 to support sport and worthy local non profit organisations.

Financially the Tennis Club still struggles to compete with the Leagues Club just up the road. However, we continue to provide 14 courts to the local community. Whilst we have a strong preference to relocate the courts, we remain committed to continue with our ongoing support. I would also like to thank the Tennis Sub Committee for their efforts; specifically Craig Barrett, Col Rose, Michael Jackson and Brian Morris.

As our golfing members could testify, the course at Lakeside Golf Club Camden is undergoing significant upgrades. To golfing members, we apologise for the disruption, however, upon completion the quality of the course shall be exceptional. Late in 2019, at the GolfNSW Awards Night, Lakeside won the prestigious award of Metropolitan Golf Club of the Year. We received this award because of our course rebuild of 6 new greens and 4 new holes as well as our community contributions of over \$124,000 via donations for golf rounds for fundraising events, waiving of rooms hire and sporting and community grants as well as our commitment to the development of Golf with our Golf For Seniors, Junior Golf program, Golf for Girls and Business Ladies Golf.

On what used to be the El Caballo Blanco Horse Riding Ranch, a new short nine hole golf course plus driving range has been developed by Greg Norman Golf Course Design. This facility will be more for social and time poor golfers. We are very excited to be in the process of delivering this unique offering to golfers of all skill levels. The only compulsory component will be that you must have fun! Unfortunately though, this course shall not be playable until 2021 at the earliest. We hope to receive Title Deeds in 2020 and plan to build thereafter.

Patronage at the Country Club Gledswood Hills continues to increase. Most of the building works have been completed and is proving very popular. In 2019, we opened the kids facilities, refurbished the internal bistro area and added additional car parking. If you have not seen it yet, I encourage you to make a visit.

At the Leagues Club, on 5 November 2019 we lodged a Development Application with Council for \$29M worth of works. Primarily, it is for two levels of basement parking, relocating our entire gaming floor to sit above the parking, a new and significant porte cochere and foyer. Once this is complete, then we shall back fill

the old gaming area with a sports facility, extended food offerings and kids amenities. This project has been years in the making and we look forward on being able to deliver it to the members.

We are currently working with consultants on master planning the Club's properties. However, until such plans are lodged and hopefully approved, the concepts are simply just that. Having said that, concepts of a Retirement Village, a Hotel and residential units are all being considered.

The Club's operating profit was \$6,040,969 (2018: \$7,010,831) after increased depreciation charges of \$6,930,246 (2018: \$6,475,795) and pleasingly, the Clubs net assets increased to \$122,734,650 (2018: \$116,693,681). One of the challenges we faced this year was the considerable disruption whilst we took 38 weeks to build a further 180 car spots on the top of our multi level car park. Thankfully, it was finished just prior to Christmas.

I have received tremendous support and guidance from the Chairman Mr Alan Buxton and the Board of Directors and for that I am extremely grateful. I must say that this year again has been a busy one for the Directors with Board Meetings, all are also involved with Finance, Risk and Compliance Committee Meetings, Property and Development Committee, Membership Committee Meetings as well as Sports Management and the Golf Advisory Committee and Sekisui (residential developer) Meetings. I sincerely thank you for your guidance and support.

Also to the staff, specifically our key personnel of Karen, Daniel, Leanne, Richard, Brent, Simon, Graham, Kim, Wade, Dallas, Adam, Dean, Dick, Luke and Ron. I thank you all for your passion and commitment, which is very much acknowledged and appreciated. I rely on all heavily and acknowledge that each and every one of these Managers goes well beyond their duties. To all our staff I say an enormous thank you as I genuinely believe our customer service is second to none in Macarthur. Further, to particularly Robbin, Jenny and Michael who are the principal operators of the Bambu Restaurant and Tom who is our Chinese Restaurant operator at the Tennis Club. We thank you both and your crew for your efforts in providing excellent food and service to our members.

Thanks are also extended to our Sports Ambassador Tony Norton, Sports Liaison Officers/Voting Members of Colin Rose, Tony Norton and Les Welbourn for arbitrating on the Monthly Sports Council Awards and to Julie Foster, Tony Norton and Les Welbourn who are members of the Sports Management Committee. Again, many thanks to all the above and to our Sports Council members.

Without doubt the ongoing success is attributed to the sound direction set by the Board of Directors, the dedication of staff and the support shown by some 76,990 Club going members. With everybody's continued support the Club is in a good position for 2020.

Tony Mathew

Tony Mathew B. Bus
Chief Executive Officer

